THEVIRTUALFORGE[®] DATA-DRIVEN SOFTWARE

AI & DATA 4 GOOD



Webinar: UK Authority

MEET THE SPEAKER Matt Wicks

THE VIRTUAL FORGE CO-CEO

PUBLIC SERVICE CLIENTS NetworkRail BBC NHS **PRIVATE CLIENTS** 📲 bam LAND--ROVER Ford VOLVO MAGNAFLUX JAGUAR nuttall 47 Kelda LUMON Delta Capita WSd... POOL^e canopius IN THE STYLE logitech (NIGHT(AP teampeople Ketchum **ABInBev** GT GARDINER &THEOBALD III D R E A M T E K ▶fisco Scerling 6 Meta SEGA Google Adobe CITROËD

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WHAT IS " THE DATA PROBLEM "?





Data Problems: Making them your own

Solving problems with data in the public sector requires layers of collaboration across agencies and departments.

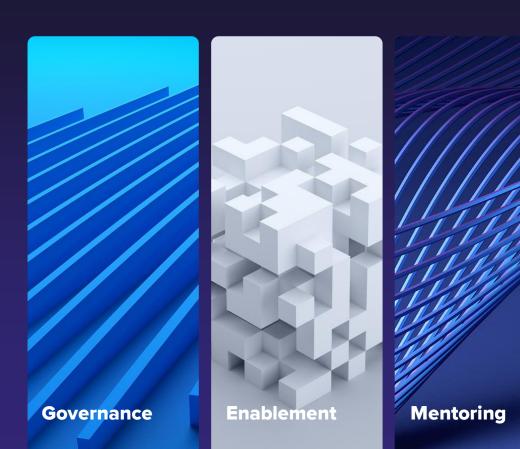
It's a cliche but its a 'people problem' as much as a technical problem.

IT ALL STARTS WITH PEOPLE





Our Approach

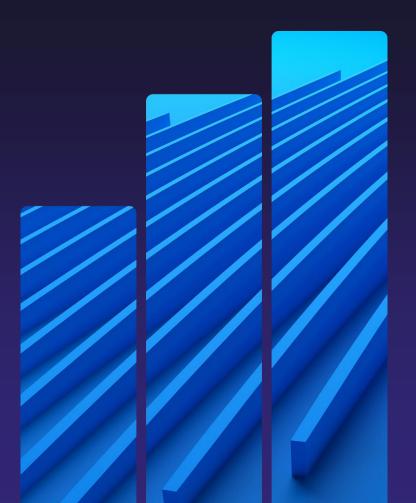


Governance

Allows you to identify proper use cases, link these to communities and specific data elements and assign responsibilities to data owners at a granular level



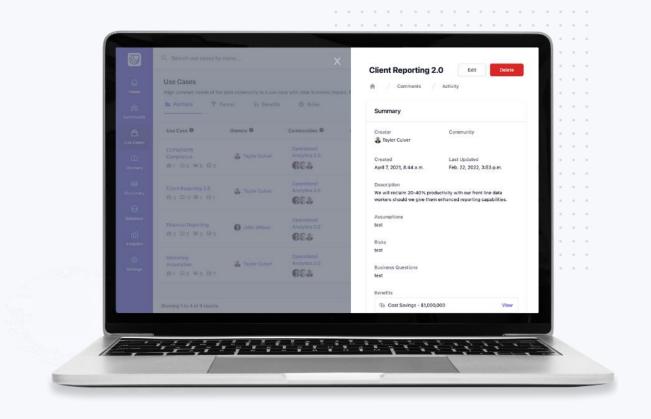
https://xenodata.com/



Governance

U Q. Search communities by name Community Engage your data community to identify and solve real problems with data. Members Communities 🗎 Surveys * Community Community O Champion 0 Sponsor Ø Taylor Culver Taylor Culver Marketing Strategy. 0 0 Founder Founder XenoDATA A1 01 A1 01 Operational Analytics 2.0 Taylor Culver Taylor Culver 0 XenoDATA Founder Founder 40 1 81 B1 西1 田1 662 Sales Operations John Wilson Taylor Culver XenoDATA 0 Content Marketing Founder . -Showing 1 to 3 of 3 results 16

Use Case Management

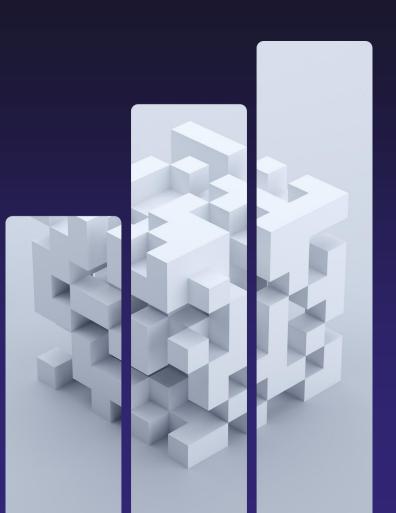


Glossary Define the business terr Business Terms	ms required to deliver one or r	many use cases. 🔩 Taxonomies			+ Add data e
T 0 Filters Clea	ur all				
Business Term 0	Description	Business Stewards	Mapped Data Elements		
			Data Element 🚱	Data Stewards \\	Sample Value
	Internal Account Manager Name	 (^b) <li< td=""><td>ABCUSER.user_first_name</td><td>• • • • <u>•</u></td><td>Ruben</td></li<>	ABCUSER.user_first_name	• • • • <u>•</u>	Ruben
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			Manager.ManagerName	O 100 100 100 100 100 100 100 100 100 10	Josh
			Package.PackageID	() · · · · · · · · · · · · · · · · · · ·	1
			SalesRepresentatives.OrigID		None
			SalesRepresentatives.SalesRepName		None
	More process related than score. Adjudication is a component within a package. All other components in a package must be	 ♦ ♦	Data Element 🔍	Data Stewards	Sample Value
			ADJ_OPTION.ADJ_DESC	● • • • • • • • • • • • • • • • • • • •	Meets Requirement, Doesn't Meet Requirement
			ADJ_OPTION.ADJ_ID	• • • • • • • • • • • • • • • • • • •	6002,6558
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			SEARCH.ADJ_ID		1

Enablement

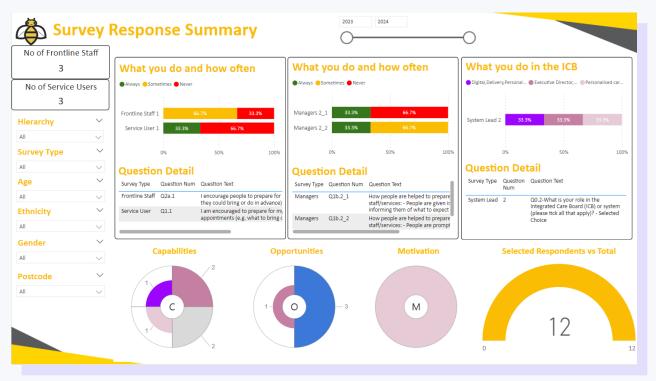
Understanding how your data maps to results is key to success, but so is making the data approachable and comprehensible.

Often overlooked is consistency in delivery of reports.



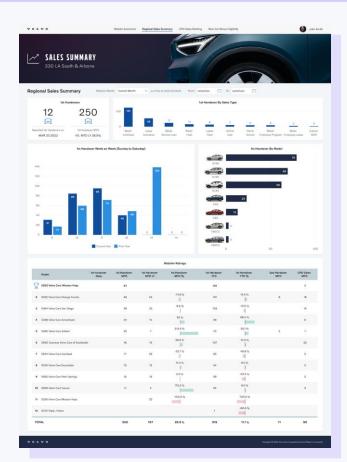
Templates

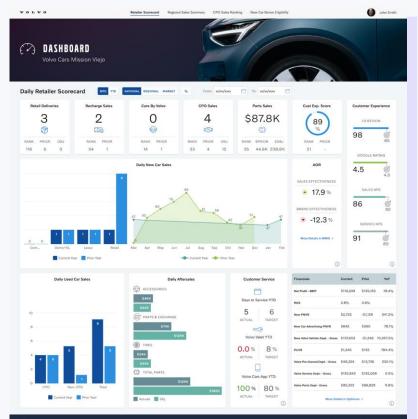
NHS



THEVIRTUALFORGE®

We can build beautiful reports





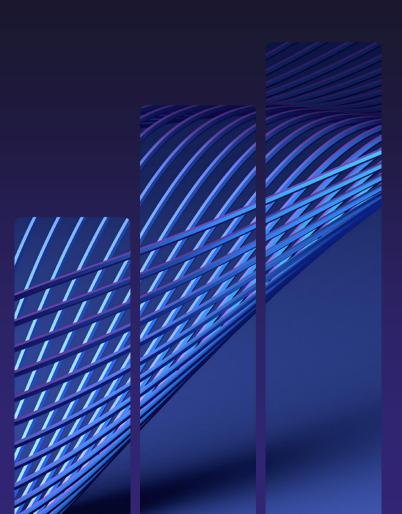
OLVO



Mentoring: <u>Building</u> sustainable in-house skills

Having a trusted partner to lean on in order to help is important. We have mentoring programmes that we run which focus very much on "what works".

Sometimes these are an hour every few weeks, sometimes these are a burst at the start to get you going and then a supporting person you can ask questions of.

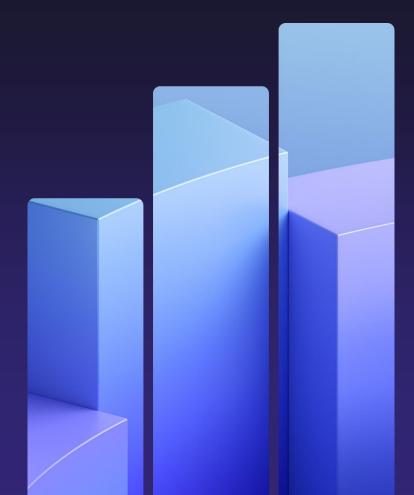


Mentoring



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Custom Model Advice



Dynamic Parking

Our client wanted to be able to adjust pricing based on factors such as weather, emission levels of the car, traffic, resident status, etc. We built a model which they implemented to allow them to do dynamic pricing for parking locations across the city.



Resident parking permit pricing across London boroughs

	Factors used for resident parking permit pricing									
	CO2	# CO2 bands	Engine Size	Electric/green	Diesel	Multi-vehicle	Location			
Barking and										
Dagenham	х	7	x		х	x				
Barnet	х	14	х		х	х				
Bexley							х			
Brent	х	3	х		х	х				
Bromley							х			
Camden	х	5	х		х	х				
Croydon	х	5	х		х	х				
Ealing	х	4	х		х	х				
Enfield			х							
Greenwich						х	х			
Hackney	х	5	х		х					
Hammersmith						x				

Illustrative example

Vehicle

Model: MINI Hatch 3Dr Cooper S 2.0SD 170 DPF StopStart EU6 6Spd Manufacture year: 2014 Gross weight: 1655kg Dimensions: 7.44m² Fuel type: diesel Euro rating: Euro 6 CO₂: 106 g/km Sample pricing mechanism • Maximum permit price: • 20% weight for each of CO₂, manufacture year, dimensions, weight, fuel type • maximum charge of for each attribute (% x) • Weight limits: (1500, 2500) • Dimension limits: (6.0, 9.0) • CO₂ upper limit: 150 • Year limits: (2005, 2020)



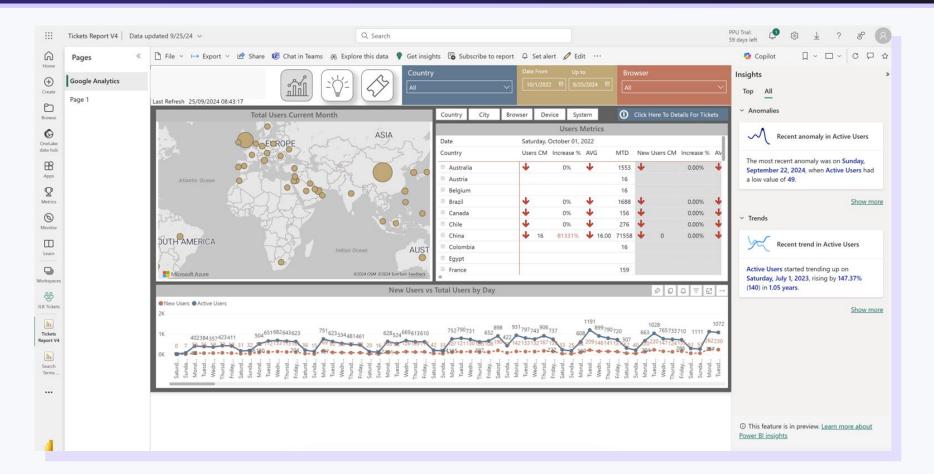
DIY Data BUT WE DON'T HAVE A DATA SCIENTIST !



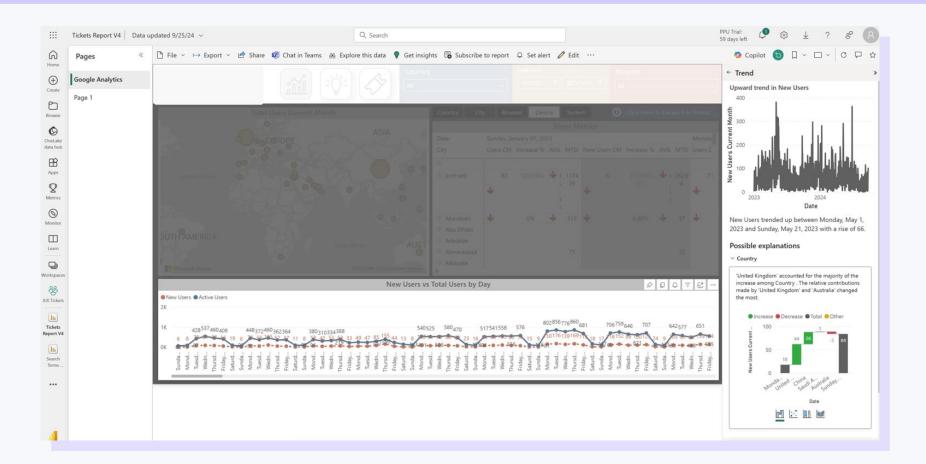
Power BI Built in Tools



Power BI Built in Tools



Power BI Built in Tools





Thank You.

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